

Sales Representative

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Company: AL QASWAA

Location: Cairo

Category: other-general

Internship Description

We are looking for a competitive field sales representative to develop sales strategies and attract new clients. The successful salesperson will source new sales opportunities and close sales to achieve quotas.

The successful candidate will play a key role in increasing income and revenue by managing and negotiating with clients, generating leads, qualifying prospects and managing sales of products and services. As an outside sales representative or sales agent, they will also research sales competition.

You'll be expected to sell the products and services of the company by calling prospective clients.

Make outbound calls & Visits to prospective customers

Work On daily/weekly targets.

Sourcing leads from the internet and email campaigns.

Explaining and promoting the product to prospective clients.

Maintaining and updating the customer database.

Internship Requirements

Presentable

Bachelor degree

Excellent selling, communication, and negotiation skills

Good English

Prioritizing, time management, and organizational skills

Males only

Selling skills

1 year of outdoor sales experience.

Car ownership is preferred and a driving license

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